

Sandoval County Board of County Commissioners

Agenda Item Summary

AGENDA ITEM # 5-15-14.6D

1. REQUESTED MOTION

ACTION REQUESTED:

Approval to Award Bid for Medical Services to Southwest Correctional Medical Group and Authorize the County Manager to Negotiate and Enter Into a Contract

WHY ACTION IS NECESSARY (Summary):

Sandoval County Detention Center requested bids for 24-hour medical services and an increase in the mental health staff at the Detention Center. (summary continued on the next page)

2. REQUESTOR

COMMISSIONER SPONSORED: YES NO

DISTRICT: DISTRICT 1 DISTRICT 4
 DISTRICT 2 DISTRICT 5
 DISTRICT 3

DIRECTOR / ELECTED: Alfred Casamento

DIVISION: Detention

ELECTED OFFICE:

ATTACHMENTS: YES NO

3. MEETING DATE

May 15, 2014

4. AGENDA (To be completed by County Manager)

- PROCLAMATION
- PRESENTATION
- CONSENT
- REGULAR
- APPEAL

5. RECOMMENDATIONS

Recommend Board of County Commission approval.

6. FISCAL IMPACT

These services will be effective July 1st and budgeted in the new fiscal year for \$1,431,578.

7. RECOMMENDED APPROVAL (Initials & Date)

Department Director/Elected Official	Human Resources	Purchasing	Attorney As to Form	Finance Budget	County Manager	Other
AC 05/08/14	_____	JR 5/9/14	PFT 5/9/14	CCH 5/9/14	PPR 5/9/14	_____

8. COMMISSION ACTION

Approved Denied Deferred Other

WHY ACTION IS NECESSARY (Summary) continued:

Request for Proposals for Medical Services was published March 17 and 24, 2014. Three (3) medical correctional companies submitted proposals.

Joyce Roybal, Accountant, received all of the proposals and supervised the evaluation process.

An Evaluation Committee reviewed all of the proposals and evaluated each proposal based on criteria listed in the Request for Proposals.

Attached is the Evaluation Committee Report prepared by Joyce Roybal, Accountant.

The Sandoval County Detention Center has processed over 6700 detainees and released over 6540 detainees in a year (May 8, 2013 to May 8, 2014). Our average daily population is 320 detainees.

SANDOVAL COUNTY
DETENTION CENTER MEDICAL SERVICES
REQUEST FOR PROPOSALS #14-SCDC-01

EVALUATION COMMITTEE REPORT	
DEPARTMENT	DETENTION CENTER
DATE OF REPORT	May 2, 2014
PREPARED BY	JOYCE ROYBAL, SANDOVAL COUNTY FINANCE 
PHONE/EMAIL	505-867-7631 jroybal@sandovalcountynm.gov

The purpose of this report is to concisely summarize the activity and recommendations of the evaluation committee process. The Evaluation Committee Report is compiled by the Procurement Officer with scores and responses from the evaluation committee to be kept on file in the procurement file. Committee scores for the proposals along with justifications given by Evaluation Committee members for scores are provided for each category. Category scores are averages of the scores given by the members of the Evaluation Committee.

SCORES AND JUSTIFICATIONS: Attached

SANDOVAL COUNTY
DETENTION CENTER MEDICAL SERVICES
REQUEST FOR PROPOSALS #14-SCDC-01

EVALUATION COMMITTEE SUMMARY

RFP Name: MEDICAL SERVICES RFP# FY14-SCDC-01
Date Advertised: March 17, 2014 Albuquerque Journal
Submission Deadline: April 17, 2014 3:00 p.m.

Based on the scoring criteria set in the Request for Proposal, a committee consisting of five (5) members reviewed and scored three (3) proposals submitted in response to the Medical Services RFP #FY14-SCDC-01 on May 1, 2014 at 9:30 a.m.

Top Finalist for Award:

1. Southwest Correctional Medical Group
2. Correctional Health Partners
3. Correctional Healthcare Companies

OFFER	OVERALL AVERAGE SCORE
SWCMG	84
CHC	74
CHP	64

SUMMARY OF AWARD RECOMMENDATION:

The proposal submitted by Southwest Correctional Medical Group received the highest total scores, provided the most comprehensive responses, and is therefore recommended as the finalist to be awarded the contract for Medical Services.

RECOMMENDED OFFEROR: Southwest Correctional Medical Group



SANDOVAL COUNTY
 DETENTION CENTER MEDICAL SERVICES
 REQUEST FOR PROPOSAL #14-SCDC-01

1. MEDICAL SERVICES DETENTION EXPERIENCE (25PTS)

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	22	INDIVIDUAL SCORES	20	20	25	20	25
		REASON FOR SCORE: Detention experience but out of state, No NM experience					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	21	INDIVIDUAL SCORES	25	25	20	20	15
		REASON FOR SCORE: NM experience, 22yrs experience					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	15.6	INDIVIDUAL SCORES	20	18	15	15	10
		REASON FOR SCORE: Limited detention experience					

SANDOVAL COUNTY
 DETENTION CENTER MEDICAL SERVICES
 REQUEST FOR PROPOSAL #14-SCDC-01

2. QUALIFICATIONS AND PAST RECORD OF PERFORMANCE (25PTS)

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	21.4	INDIVIDUAL SCORES	25	22	20	20	20
		REASON FOR SCORE: Good contract renewals, average, minimul turnover					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	13.6	INDIVIDUAL SCORES	23	20	10	10	5
		REASON FOR SCORE: Non compliance issues, improved staffing, corrects issues, improved communication					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	15	INDIVIDUAL SCORES	20	20	15	10	10
		REASON FOR SCORE: Good retention rate, meets qualifications, smaller populations					

SANDOVAL COUNTY
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 REQUEST FOR PROPOSAL #14-SCDC-01

3.AVAILABILITY/PROZIMITY TO SCDC (15PTS)

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	10	INDIVIDUAL SCORES	10	10	10	10	10
		REASON FOR SCORE: No local office, employees local providers					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	13.4	INDIVIDUAL SCORES	15	12	15	15	10
		REASON FOR SCORE: Local presence					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	12	INDIVIDUAL SCORES	15	10	15	10	10
		REASON FOR SCORE: No local office					

SANDOVAL COUNTY
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**4. ABILITY TO PERFORM
 REQUIRED SERVICES
 (15PTS)**

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	13	INDIVIDUAL SCORES	15	10	15	10	15
		REASON FOR SCORE: Covers all standards, always on call					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	9.6	INDIVIDUAL SCORES	15	8	15	10	0
		REASON FOR SCORE: Always a nurse coverage, unnecessary staff, employees felons, in compliance, general statements					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	10.6	INDIVIDUAL SCORES	15	13	15	5	5
		REASON FOR SCORE: No mention of 24hr nursing, met staffing requirements, site director off-site, doctor will not come to facility					

SANDOVAL COUNTY
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5. REGISTRATION/ LICENSING (10PTS)

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	9.8	INDIVIDUAL SCORES	10	9	10	10	10
		REASON FOR SCORE: Meets all requirements					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	10	INDIVIDUAL SCORES	10	10	10	10	10
		REASON FOR SCORE: Meets all requirements					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	10	INDIVIDUAL SCORES	10	10	10	10	10
		REASON FOR SCORE: Meets all requirements					

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6. COST (10PTS)

OFFEROR	AVERAGE SCORE	POINTS AWARDED					
SWCMG	8	INDIVIDUAL SCORES	10	10	5	5	10
		REASON FOR SCORE: Takes hiring LPN's into account					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHC	6	INDIVIDUAL SCORES	10	10	5	5	0
		REASON FOR SCORE: High for staffing matrix.					
OFFEROR	AVERAGE SCORE	POINTS AWARDED					
CHP	2.8	INDIVIDUAL SCORES	5	5	4	0	0
		REASON FOR SCORE: High for staffing provided					